INCOTERMS 2010®

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	Seller/Exporter 🛶	Export Formalities → Pre-carriage and Fees	→ Delivery at Named Place	ightarrow Port	→ Mi	ain Carriage by Air or Oc	ean -	\rightarrow Port	\rightarrow at
EXW EX WORKS	SELLER SELLER				BUYE				
FCA FREE CARRIER		SELLER SELLER				BUYER			
CPT CARRIAGE PAID TO		SELLER	_		SEL	LER BUYER			
CARRIAGE AND INSURANCE PAID TO		SELLER	BUYER						
DAT DELIVERED AT TERMINAL	SELLER								
DAP DELIVERED AT PLACE	SELLER SELLER								
DDDP DELIVERED DUTY PAID				SELLER SELLER					
FAS FREE ALONGSIDE SHIP	SELLER SELLER				BUYER BUYER				
FOB FREE ON BOARD	SELLER SELLER								E
CFR COST AND FREIGHT		SE	LLER					E	
COST, INSURANCE & FREIGHT		SE					E		

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Delivery at Terminal	Opi	ward rriage	\rightarrow	Import Formalities and Fees	\rightarrow	Buyer/ Importer			
								COST & INSURANCE RISK ALL MODES OF TRANSPORT SEA & INLAND	
			1		BUYER		1	WATERWAYS	
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